

# Package Wholesale Retail & Profit

### Station 1: Beauty Bliss Bar

1. Aloe Juice & Beauty Blend: **\$103.45** Cost: \$77.45 Profit: \$26.00 57 BV

2. Aloe Juice & Womens Health Packets: **\$107.90** 

Cost: \$77.95 Profit: \$29.95 53.50 BV

Aloe Juice \$20.95/\$27.95/13.50 BV Women's Health Packets \$57.00/\$79.95/40 BV Beauty Blend \$56.50/\$75.50/43.50BV

## **Station 3: Royal Hand Treatment**

Royal Spa Smooth as Silk Hydrating Lotion \$46.85
Royal Spa Bath & Shower
Snap All Natural Concentrate
Cost: \$33.25 Profit: \$13.60 18BV

2. Royal Spa Lotion & Shower Gel \$33.90

Cost: \$24.00 Profit: \$9.90 13BV

Make small gift jar of Epsom salt /shower gel mixture to go

#### Station 5: Beauty—Get the Look

## Station 2: Love the Skin You're In

1. Skintelligence 5 Piece Set **\$109.95** Cost: \$78.75 Profit: \$31.20 53BV

2. Skintelligence Set & Motives Towelettes \$118.45

Cost: \$85.00 Profit \$33.45 56 BV

3. Skintelligence 3 piece set & \$64.50

Motives Towelettes

Cost: \$47.50 Profit: \$17.00 26BV Towelettes \$6.25/ \$8.50 / 3.0 bv

#### Station 4: Lip Sensation & Perfect Pout

1. Pumice & 40 FY **\$44.45** 

Cost: \$31.50 Profit: \$12.95 23.50BV

2. Pumice & 40 FY + Treatment **\$63.40** Cost: \$45.00 Profit \$18.40 33.50BV

3. Pumice + 40 FY+ Treatment + Lipstick \$85.40

Cost: \$60.75 Profit: \$24.65 45.50BV Skintelligence pH Normalizer 14.50/\$18.95/7.25 bv

Motives Lip Pumice: 12.50/\$17.50/9 bv

40 FY \$19.00/\$26.95/14.50 bv

Hydration Balm: \$13.50/\$18.95/10.0 bv

Vitamin E Lip Conditioner: \$13.50/\$18.95/10.0 bv Vitamin C Lip Treatment: \$13.50/\$18.95/10.bv

Velvet Lipsticks: \$14.50/\$20.95/11.bv

Mineral Double Duo Royally Red: \$15.75/\$22/12bv

## Station 6: Weight Management

1. 4 Week Boot Camp **\$260.00**Cost: \$196.00 Profit: \$64 106 BV

2. 8 Week Boot Camp **\$475.00** 

Cost: \$346.00 Profit: \$129.00 209.50 BV

3. 12 Week Boot Camp **\$785.00** Cost: \$582.00 Profit: \$203.00 413 BV